



XPENG

20
25



About XPENG

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XPENG

Founded in 2014, we are an AI-defined automaker with a distinct DNA



Our Vision

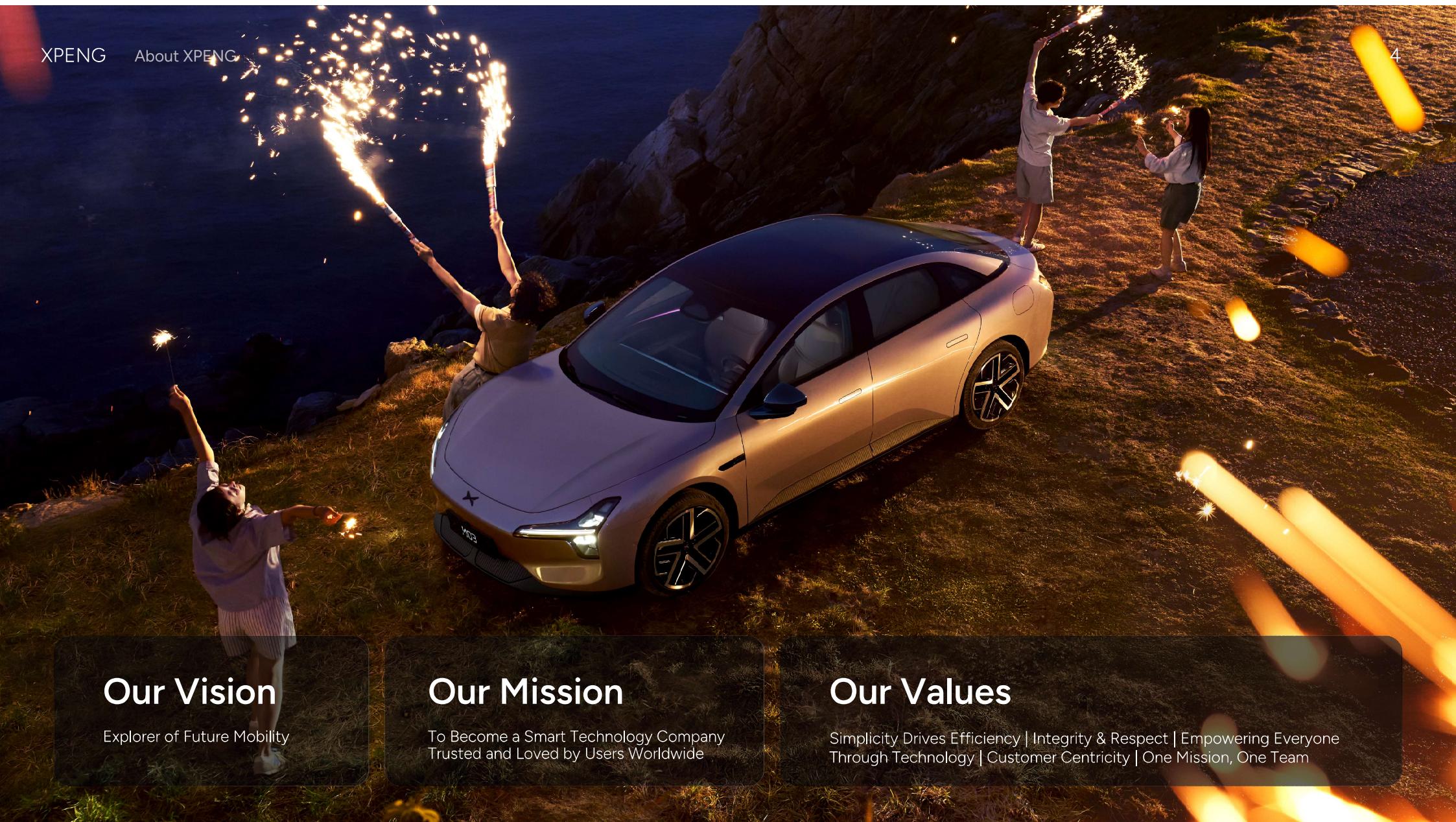
Explorer of Future Mobility

Our Mission

To Become a Smart Technology Company
Trusted and Loved by Users Worldwide

Our Values

Simplicity Drives Efficiency | Integrity & Respect | Empowering Everyone
Through Technology | Customer Centricity | One Mission, One Team



Core Management Team

Unique innovator's DNA, powered by a strong management team from the internet, automotive, and strategic finance sectors



Brian Gu

Vice Chairman & President



He Xiaopeng

Chairman & CEO



Wang Fengying

President

Dual Primary Listing

The first smart EV company to achieve a dual primary listing in New York, US, and Hong Kong, China



Listed on the NYSE

2020.08.27



Listed on the HKEX

2021.07.07

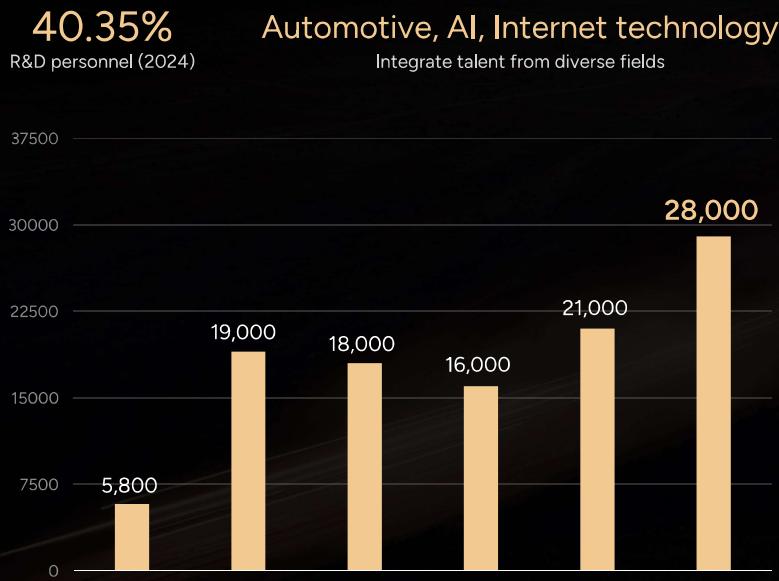
11 Years, 9 R&D Centers Across the Globe



Bring Together Talent from Automotive, AI and Internet Technology

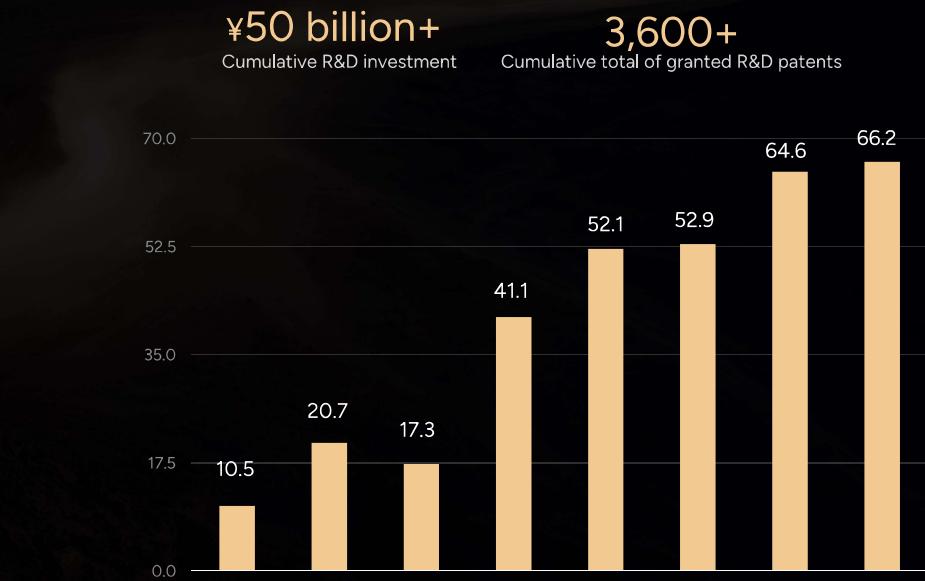
Explore Future Mobility with 28,000+ Tech Enthusiasts

Total XPENG Employees



Unit: Persons, as of December each year

R&D Investment



Unit: RMB 100 million, as of Q3 2025

XPENG Factory Creates a New Paradigm in Intelligent Manufacturing

XPENG's Zhaoqing Manufacturing Base

Five major workshops: stamping, welding, painting, general assembly, and resin casting

A coordinated fleet of 389 ABB robots enables 100% automated production, producing one vehicle every 90 seconds

Recognized with multiple national honors, including National Green Factory and National-Level Exemplary Intelligent Manufacturing Scenario

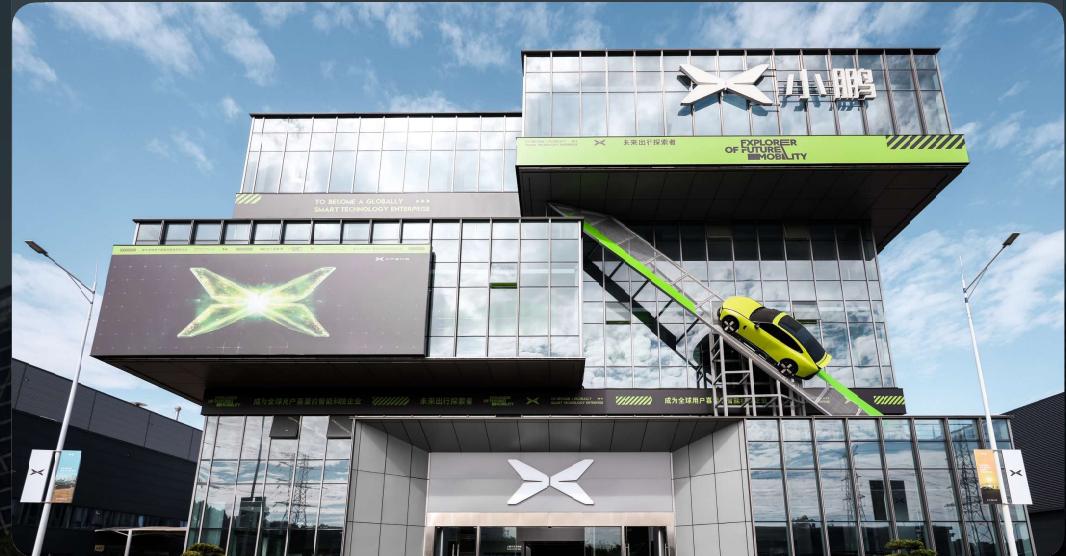


XPENG's Guangzhou Manufacturing Base

Located in Guangzhou Knowledge City in Huangpu, it spans over 329 acres and integrates vehicle manufacturing base and parts plants for die-casting and battery pack

Supports co-production across multiple platforms and vehicle models, covering sedans, SUVs, and MPVs

Full-process digital closed-loop management, automated welding, and traceable quality control. Powered by a 19.6MW photovoltaic system; a paradigm of green factory



We want to create an impact that improves lives across the world

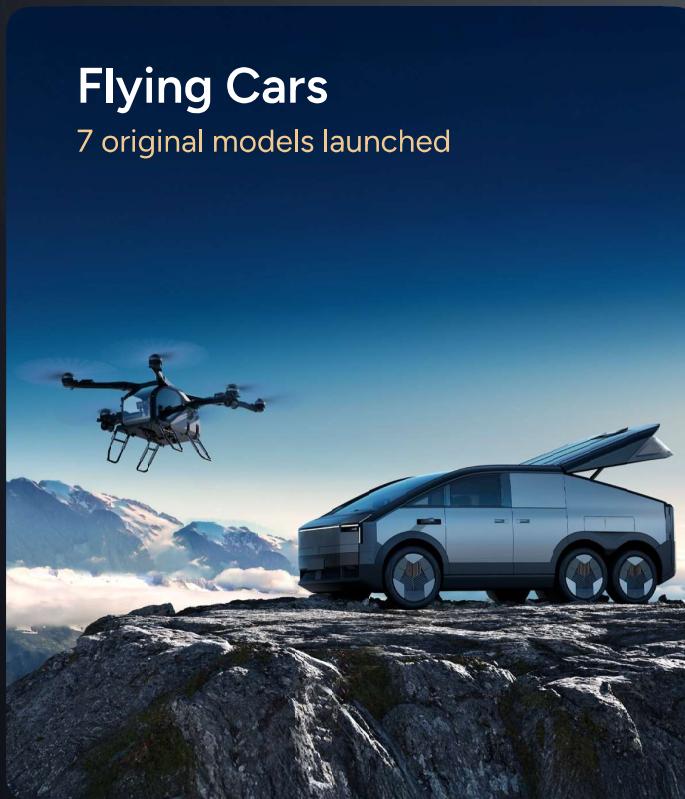
AI Cars

9 original models launched



Flying Cars

7 original models launched



AI Robots

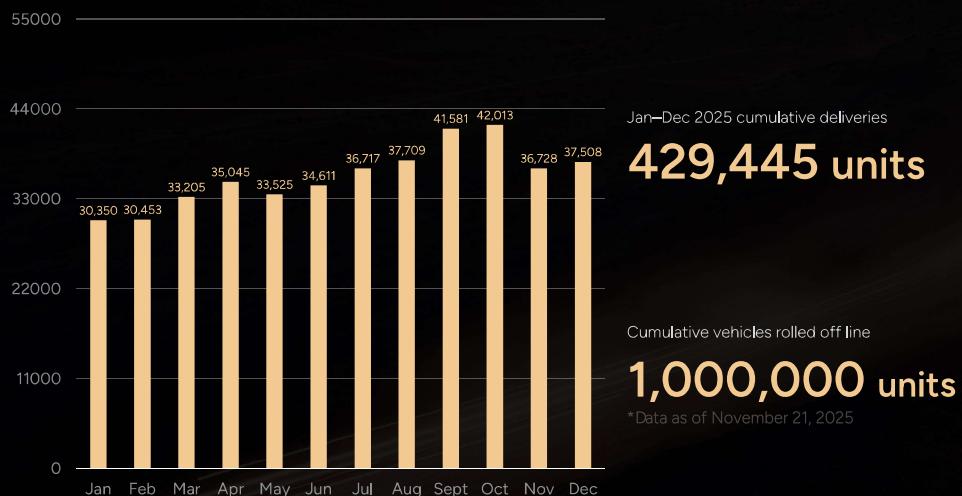
5 prototype robots launched



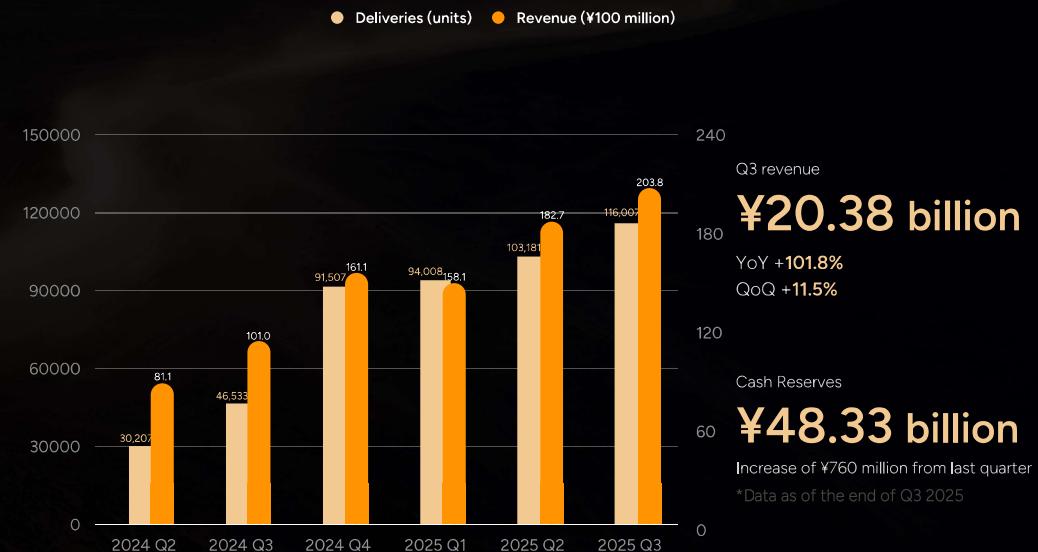
Q3 2025

Record Highs in Deliveries, Revenue, Gross Margin, and Cash Reserves

XPENG's 2025 Sales Performance



Deliveries & Revenue (¥100 million)



Our Global Footprint

Global Market Presence

Our global footprint now spans 60 countries and regions across five key areas worldwide, bringing the cutting-edge tech and joyful experience of Chinese AI-defined cars to more users around the globe.

60
Countries & Regions Entered

Go Global Strategy 5
Keeps Expanding its Reach

Key Global Areas Covered

Pan-European	
Norway	Portugal
Netherlands	Austria
Denmark	Lithuania
Sweden	Spain
Germany	Belgium
France	Italy
Switzerland	Luxembourg
Hungary	Ireland
Croatia	Slovakia
Latvia	Belarus
Iceland	Estonia
UK	Uzbekistan
Finland	Slovenia
Poland	Greece
Czechia	

Asia-Pacific	
Thailand	
	Laos
	Singapore
	New Zealand
	Cambodia
	Australia
	Indonesia
	Nepal
	Sri Lanka
	Hong Kong, China
	Macao, China
	Malaysia
	Pakistan

Middle East & Africa	
Egypt	
	Jordan
	Bahrain
	Israel
	UAE
	Lebanon
	Qatar
	Morocco
	Azerbaijan
	Tunisia
	Mauritius

Latin America	
Uruguay	
	Dominican Republic
	Colombia
	Costa Rica
	Guatemala
	Bolivia
	Guyana



Sales Ranked Among the Top 6 Global EV Brands in H1 2025

No. 1 Chinese NEV Startup in Sales in 10 Overseas Markets from Q1 to Q3



Jan–Jun 2025
Ranked among world's top 6
in sales of BEVs



Jan–Aug 2025
No.1 in sales of BEVs
Among Chinese NEV startups in 12 countries & regions



Jan–Jun 2025
Ranked among the top 6 brands in Hong Kong



2025
No. 1 in NPS in Germany
First Chinese auto brand to top the list



Sep 2025
No. 1 in monthly sales among Chinese BEV startups across
Singapore, Malaysia, Thailand, and Indonesia



2025
XPENG G9 led the European market
in Chinese mid-to-large-size all-electric SUV sales



Jan–Sep 2025
XPENG G6 led the markets of Norway, Germany, and Spain
in Chinese mid-size all-electric SUV sales



We hope that every overseas user, upon their first encounter with Chinese NEVs, is impressed by "intelligence and technology leadership"



XPENG's Sales & Service Network Reaches 52 Countries & Regions

Global Sales & Service Network:

52
countries & regions covered

690
stores in Chinese mainland

242
cities covered

321
overseas retail & service points

* Data as of December 2025



XPENG Super-Fast Charging Network Expands Globally Benefiting 31 Countries & Regions Worldwide

Global charging network:

2.62 million

Charging piles worldwide

3000+

Self-operated charging stations nationwide

Greater Bay Area county-level coverage achieved

* Data as of Dec 1, 2025

15,900+

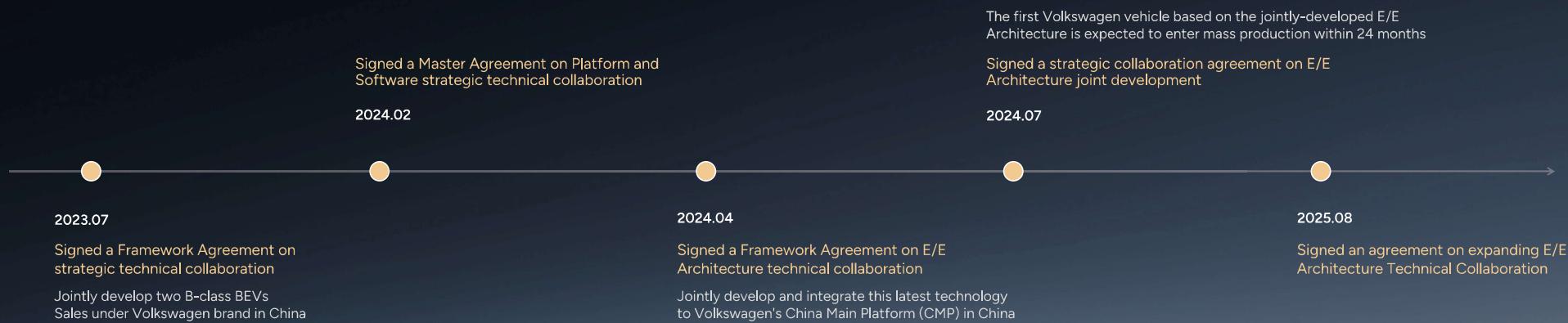
Self-operated charging piles



In 2023, the Volkswagen Group entered into a strategic technology partnership with XPENG after evaluating all smart vehicle brands across China



XPENG and Volkswagen Group have forged multiple strategic cooperation projects in two years, delivering cutting-edge tech experiences to more users at "China Speed"



A dark, futuristic scene featuring a large white circular light source, possibly a moon or a portal, in the background. In the foreground, a man stands in silhouette, facing a large, dark, covered vehicle. To the right, a large, dark, flying vehicle with multiple propellers is shown in flight. The overall atmosphere is mysterious and high-tech.

XPENG AI Day

Four Physical AI Applications

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XPENG secured a major breakthrough in physical AI and unveiled four AI applications at 2025 AI Day

VLA 2.0, Robotaxi, Next-Gen IRON and flying car are set for mass production in 2026



XPENG Robotaxi

3 Robotaxi Models will be launched with trial operations in 2026



Next-Gen IRON

Aim for mass production by the end of 2026



VLA 2.0

Push to all Ultra users in Q1, 2026



Flying Car

ARIDGE Land Aircraft Carrier is ready for mass production and delivery in 2026

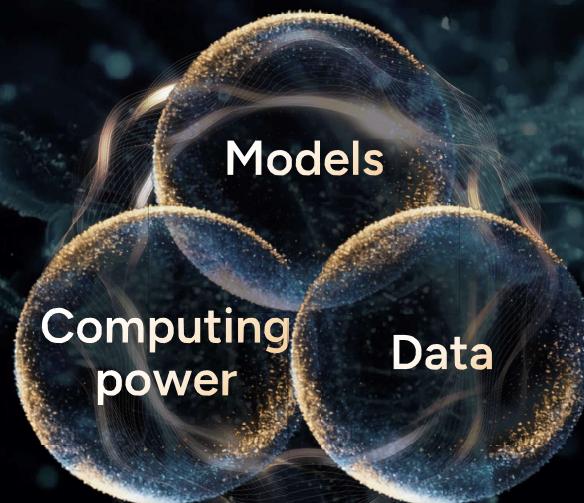
Digital-physical integration gives rise to physical AI, enabling the machine to understand, interact with, and change the world



Physical AI

AI is deeply integrated with physical world,
enabling the machine to truly interact with physical world

Operating system is the foundation of physical AI world, consisting of models, data, and computing power

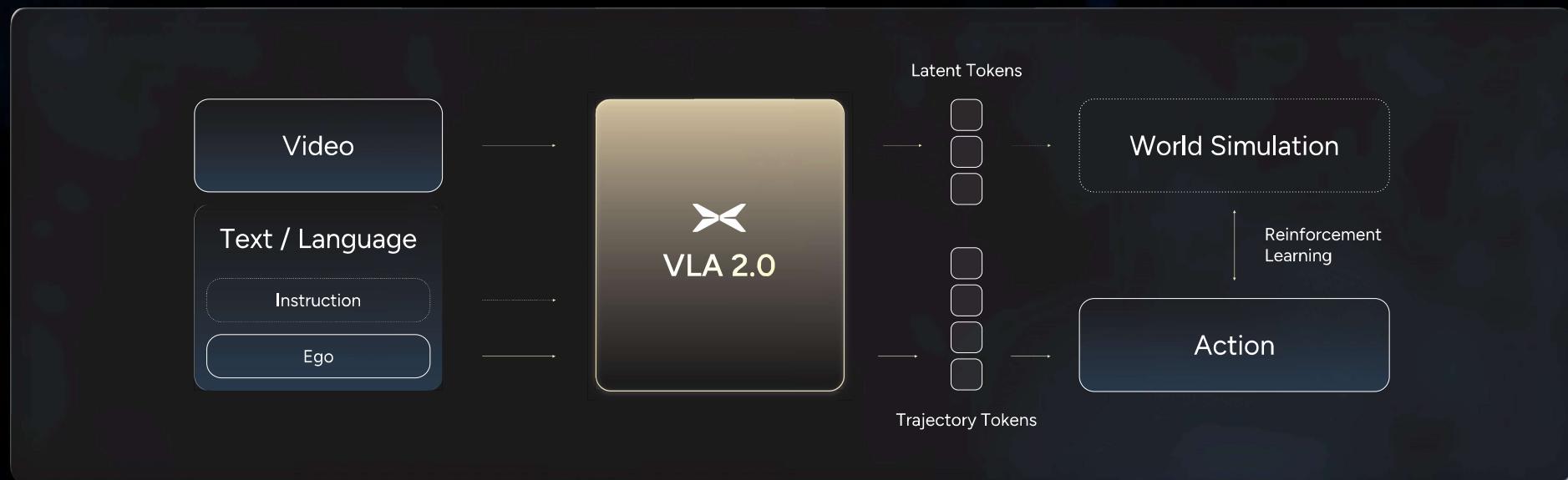


XPENG VLA 2.0 Physical World Model

Higher Inference Efficiency and Faster Response

XPENG VLA 2.0

Vision-centered, human-like learning for minimal info loss, higher inference efficiency and quicker response



XPENG VLA 2.0

**Narrow Road NGP to be launched
13x improved average miles per intervention on
complicated narrow roads**

Difficulty

ACC

AI-assisted driving on highways

AI-assisted driving on urban roads

AI-assisted driving on
narrow roads

Maturity

XPENG VLA 2.0 x VLM

Robotaxi – Fully Shared Driverless Vehicle

Full-stack in-house developed production

Robotaxi

Trial Operations in 2026

Designed for L4

Autonomous Driving

Dual hardware redundancy

XPENG Robotaxi

Designed for L4 autonomous driving with dual hardware redundancy
Seamless fail-operational system ensures maximum driving safety

Dual

Computing Redundancy

Dual

Steering Redundancy

Dual

Perception Redundancy

Dual

Power Redundancy

Dual

Braking Redundancy

Dual

Communication Redundancy

XPENG Robotaxi

3000TOPS

4 Turing AI Chips on Board, World's Highest Computing Power for Mass-Produced Vehicles
2250TOPS Computing Power + 750TOPS Redundant Computing Power

XPENG All-New Autonomous Driving Variant
**Robo — L4-capable car on private
mode with a driver behind the wheel**

Fully Shared Mode

Driverless Robotaxi

Private Mode

L4-ready car with a
driver behind the wheel

XPENG Max

Up to 750TOPS effective computing power
Powered by one Turing AI chip or two Orin-X chips

L2 AI-assisted driving capability

XPENG Ultra

2,250TOPS effective computing power
Powered by three Turing AI chips

Equipped with XPENG VLA 2.0

XPENG Robo

3,000TOPS effective computing power
Powered by four Turing AI chips

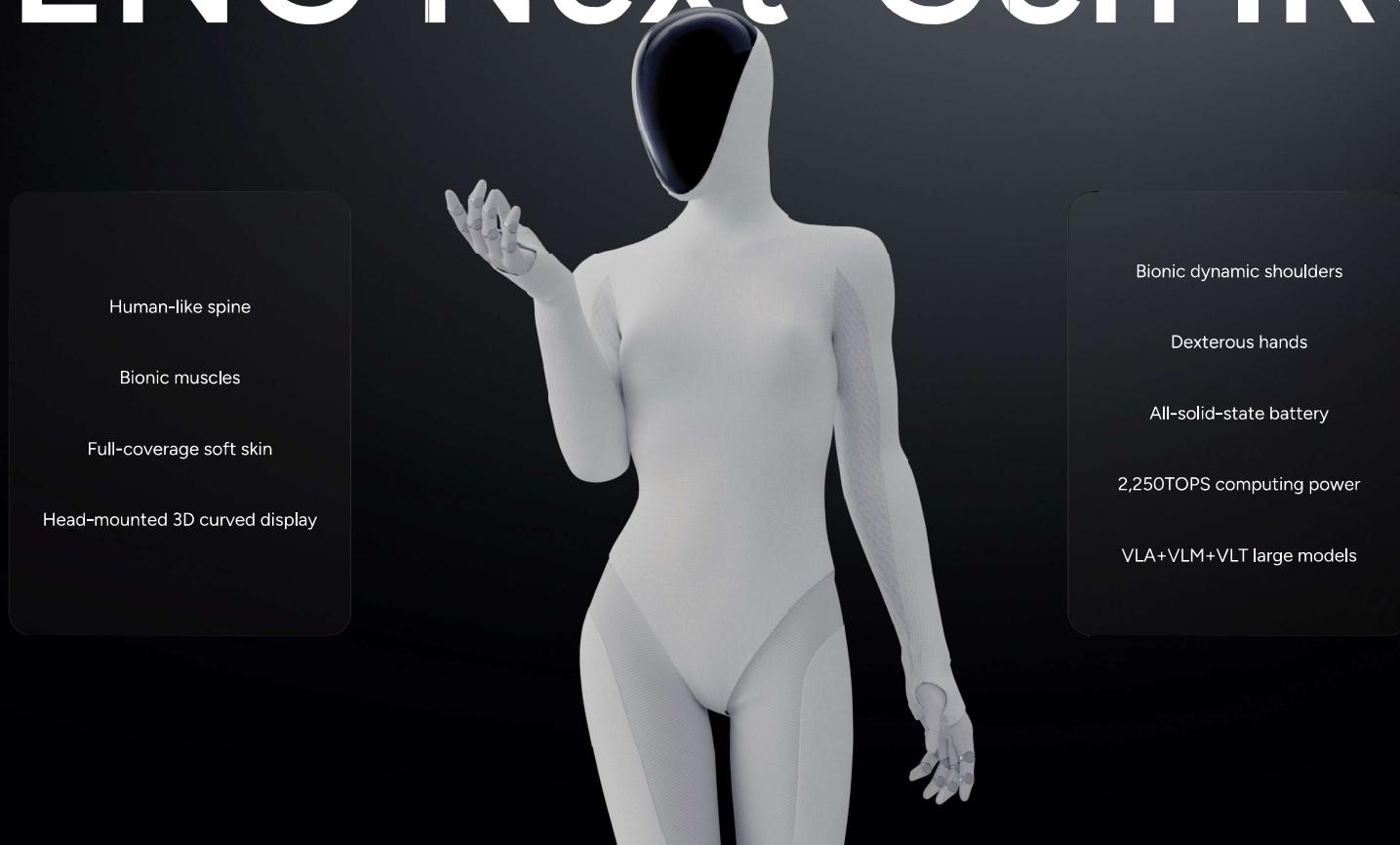
Holistic safety redundancy
Computing power | Steering | Perception | Energy | Braking | Communication

Two AI-assisted driving modes
Commute-focused | Safety-oriented

Explore more modes and services

The Most Human-Like Robot

XPENG Next-Gen IRON



XPENG Next-Gen IRON

Powered by three Turing AI chips, delivering an effective computing power of 2,250TOPS

VLT+VLA+VLM advanced cerebrum-cerebellum duo



**XPENG aims to bring humanoid robots to households worldwide
While achieving mass production, we strive to set the robot's sales price close to
that of our vehicles
By 2030, the annual sales of XPENG robot are expected to surpass 1 million units**



In the next 20 years, flying cars are expected to reach a commercial scale equivalent to 20% of the automotive market

ARIDGE has been dedicated to flying car development for 12 years, leading the era of low-altitude flight

12 years
R&D

\$600 million
Cumulative investment

7 generations
Original model iteration



The Land Aircraft Carrier for individuals The A868 for efficient, long-range group travel

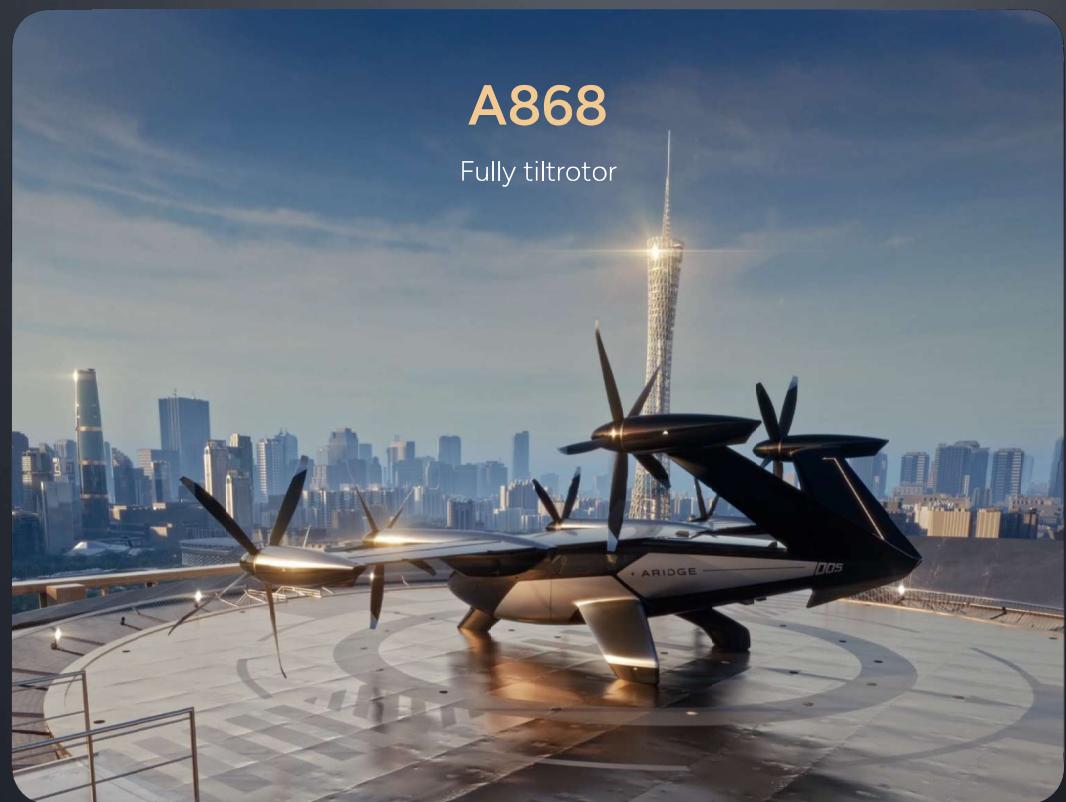
Land Aircraft Carrier

Flying Car



A868

Fully tiltrotor



Kunpeng Super REEV: The Next-Gen Range Extender

Large-Capacity
LFP Battery

+

Large Fuel Tank

+

Ultra-Quiet
Range Extender

All Electric Mode
Long Range

Charging Mode
Super-Fast

Low Battery Mode
**Strong Power
Performance**

Comprehensive Mode
**High Energy
Efficiency**

Range Extender
Low NVH

New Journey: XPENG launches "Dual-Energy Vehicle" cycle

7 dual-energy models coming in 2026

3 Kunpeng Super REEVs to debut in Q1 2026



XPENG's Turing AI Chip Purpose-Built for Large AI Models

40-Core

Processor

30B

Maximum operable parameters for large models

2×NPU

Self-developed neural network processing brain

DSA

Integrated neural network domain-specific architecture



The Industry's Only AI Chip Applied Across
AI Cars, Robots, and Flying Cars





Growing Together

3

ESG

- MSCI ESG Rating: Recognized as a global automotive industry "Leader" for five consecutive years and awarded the highest "AAA" rating among global automakers from 2023 to 2025.
- S&P CSA: Ranked among the top three Chinese automakers from 2022 to 2024, and listed in the S&P Global *Sustainability Yearbook (China Edition)*.
- Awarded the "Climate Lighthouse – Supply Chain Excellence Case" at the Shanghai Climate Week 2025, becoming the only automaker to receive this honor that year.
- Awarded "Best Intelligent Employer of the Year" by Forbes China 2025.
- XPENG's Green Home Environmental Science Education Project was recognized as a "2025 Chinese Corporate Climate Action Case" by the Center for Environmental Education and Communications of Ministry of Ecology and Environment.
- XPENG Public Welfare Foundation was awarded a "AAAA" rating in the 2024 Guangzhou NGO Classification Assessment.



ESG

E | Environment

Lifecycle Carbon Reduction: Achieves about 30% lower lifecycle carbon emissions versus comparable ICE vehicles through lightweight design and powertrain optimization. Projected to reduce over 6.11 million tons of lifecycle emissions from 2025 production.

Green Manufacturing: Photovoltaic power consumption totaled 25,718 MWh in 2024, reducing carbon emissions by 14,000 tons. The company was also listed in the Green Manufacturing Catalog of the Ministry of Industry and Information Technology.

Green Supply Chain: Launched a supplier carbon enablement program in 2024 and pioneered the disclosure of categorized Scope 3 emission data in the industry, earning the title of "National Green Supply Chain Management Enterprise."

S | Social

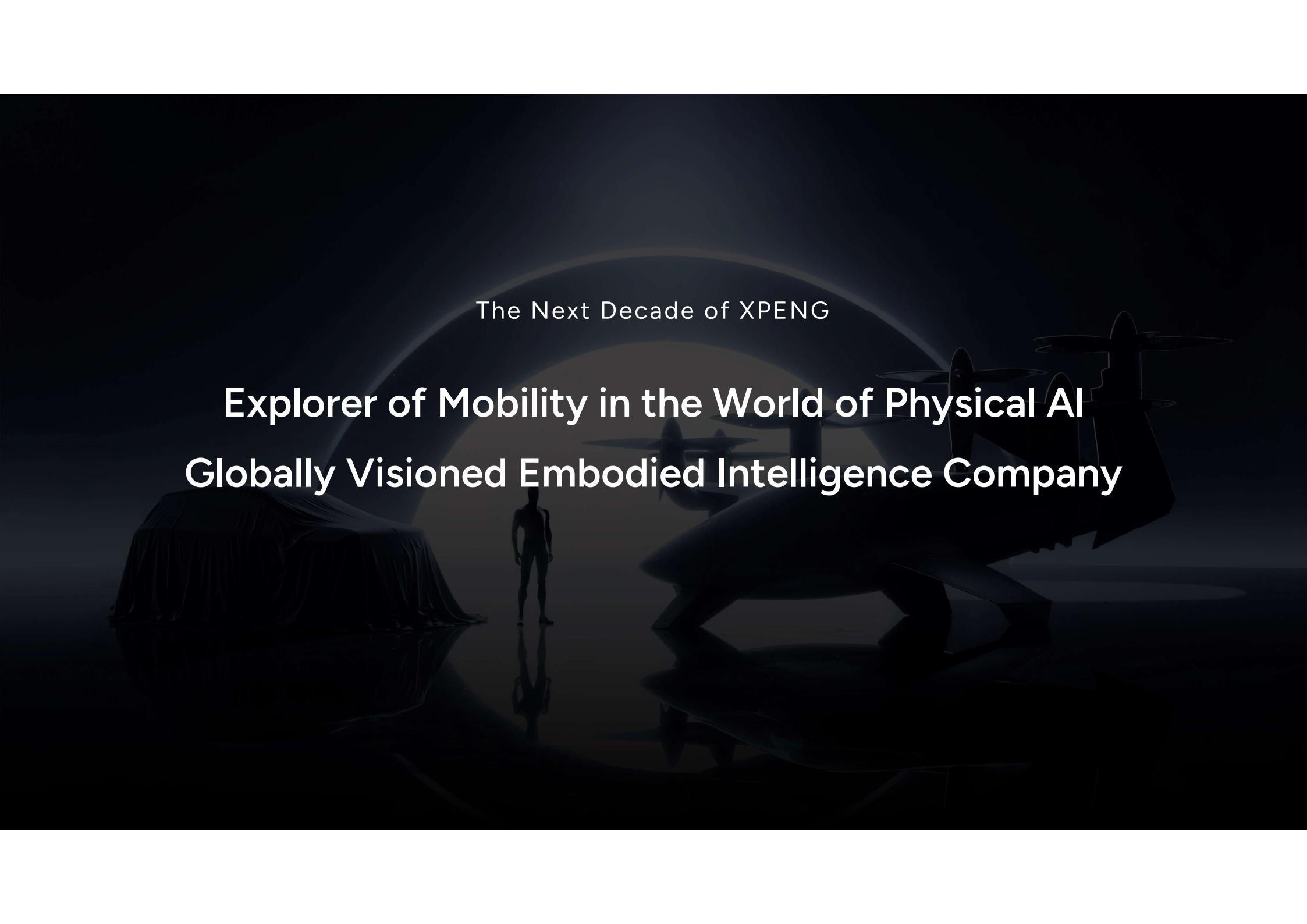
Employee Care: We are committed to employee development, achieving a 99.1% training coverage in 2024. Since 2024, we have implemented the "Decade of Passion · Fourfold Care" program, benefiting all employees with support in talent development, family care, post-retirement stock benefits, and assistance for employees with disabilities. By November 2025, nearly 3.7 million yuan has been disbursed through the care fund.

Social Engagement: XPENG Public Welfare Foundation, the NEV industry's first eco-focused corporate foundation, formed the XPENG Volunteer Service Corps. The initiative mobilized 1,600+ volunteers, delivered 2,500+ environmental science education sessions to over 80,000 children and adolescents, and earned an AAAA rating in the Guangzhou NGO Classification Assessment.

G | Governance

A total of 68 compliance training sessions were held throughout 2024, covering intellectual property, privacy protection, and legal compliance to enhance employee responsibility awareness.

The company continues to optimize its sustainability governance structure, establishing a three-tier matrix structure of "Board of Directors - ESG Committee ESG Executive Team & E/S/G/Communications Matrix Teams", effectively enhancing internal ESG management capabilities.



The Next Decade of XPENG

**Explorer of Mobility in the World of Physical AI
Globally Visioned Embodied Intelligence Company**

Appendix

XPENG Mobility Lineup



Every XPENG model sets the pinnacle of intelligence in its class

Sedan

P7 | P7+ | MONA M03

SUV

G6 | G7 | G9

MPV

X9



Next-Gen REEV

XPENG X9 Super REEV

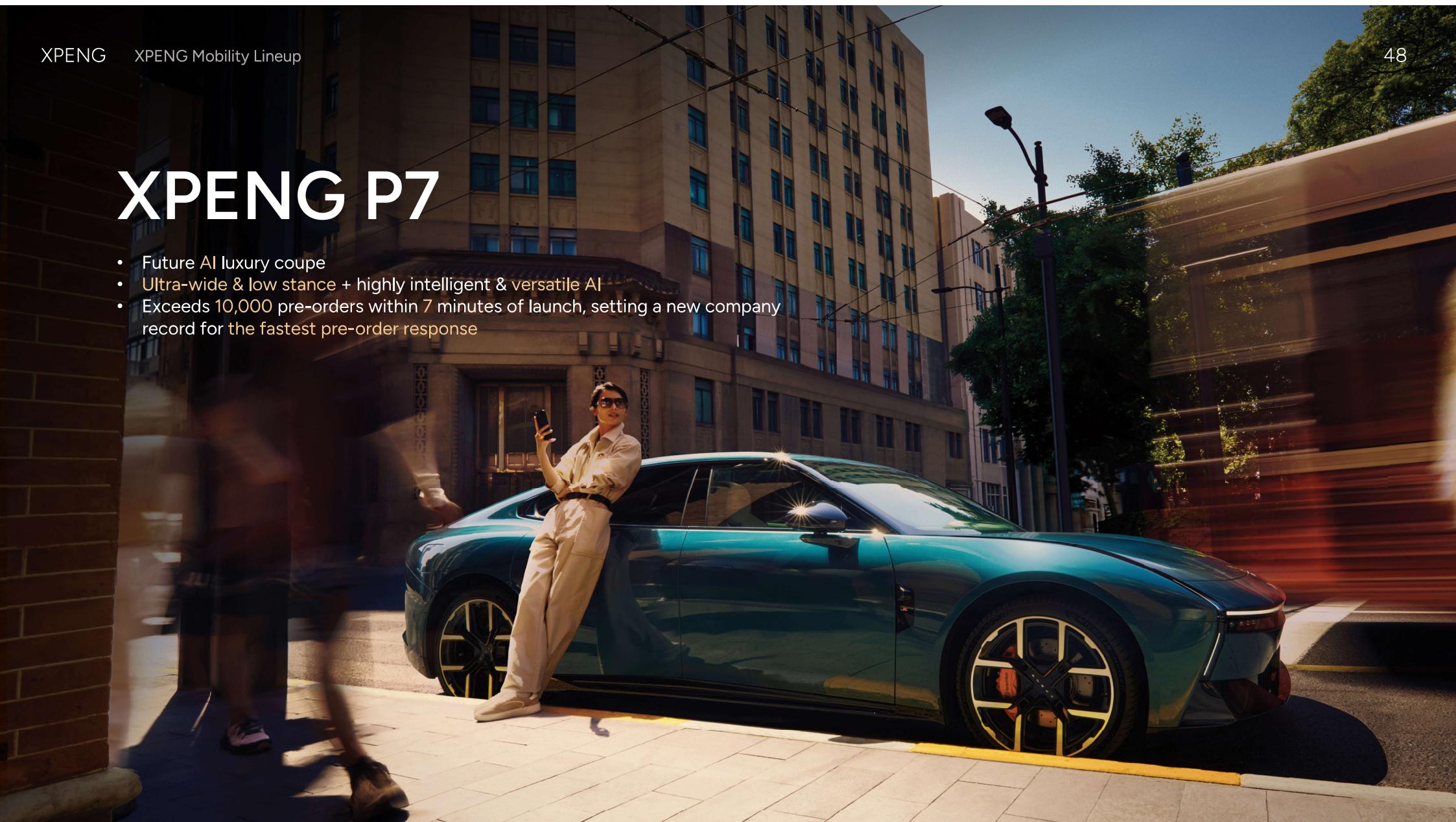
- World's longest range for a large 7-seater: 1602 km
- Most energy-efficient hybrid large 7-seater
- Industry's first electric tri-fold third-row seats
- World's first ice & snow stability control system
- World's smallest turning radius for a large 7-seater



- Claims such as "world's longest range", "most energy-efficient" and "smallest turning radius" on this slide are based on publicly available information for mass-produced 7-seater hybrid models with an overall length exceeding 5,000 mm. Statistics are current as of November 20, 2025.
- "Industry's first electric tri-fold third-row seats" primarily refers to the fact that, according to publicly available information for global mass-produced models as of November 20, 2025, the XPENG X9 Super REEV is the only 7-seater equipped with a 60/40 split, electrically foldable third row that stows completely flat. It is also uniquely equipped with a 220V in-car power outlet, second-row entertainment screens, an electric heating/cooling refrigerator, and zero-gravity seats.
- "World's first ice & snow stability control system" denotes that, within the global automotive industry and as of November 20, 2025, it is the first 7-seater to feature a 40mm long-travel air suspension system, an active rear-wheel steering system, and an intelligent high-torque precision control system.

XPENG P7

- Future AI luxury coupe
- Ultra-wide & low stance + highly intelligent & versatile AI
- Exceeds 10,000 pre-orders within 7 minutes of launch, setting a new company record for the fastest pre-order response



XPENG P7+

- The world's first car to come standard with advanced AI-assisted driving
- Debuts XPENG's proprietary AI Tianji 5.4.0, end-to-end large model, and the AI Hawkeye Visual Solution
- Industry's thinnest 800V battery pack—just 109mm thick
- The only front and rear integrated aluminum die-casting body in its class
- More than 10,000 pre-orders secured within 12 minutes of launch, with cumulative deliveries exceeding 40,000 units in the first four months



XPENG MONA M03

- Young people's **first** AI-powered smart coupe
- The world's **first** model under \$20,000 equipped with advanced AI-assisted driving
- The new Max variant secured **12,566** pre-orders within **one hour** of launch, overtaking the original M03 pre-orders last year



XPENG G6

- The world's first model under ¥200,000 to come standard with 5C supercharging AI battery and full-domain 800V SiC platform
- The world's first model under ¥200,000 to come standard with AI-assisted driving
- Class-leading comfortable chassis comparable to ¥400,000 luxury cars
- Class-leading NVH performance on par with ¥400,000 luxury cars



XPENG G7

- The world's first AI SUV with L3-ready computing power
- The industry-first model powered by three Turing AI chips with the highest computing power of 2,250TOPS in the world
- The industry's first local "VLA+VLM" large models
- 87-inch light-chasing AR-HUD, the ultimate technology for the future



XPENG G9

- The only mid-to-large SUV in its class with Vibracoustic dual-chamber air suspension and Bilstein intelligent variable damping shock absorbers as standard
- Leads its class with 5C supercharging AI battery and full-domain 800V SiC platform as standard
- Excels in its class with fully equipped seats offering high-end luxury comfort
- The only model in its class with standard front & rear seats ventilation, heating, and massage
- The largest adjustable and comfortable front passenger seat in its class

