



Qatar Airways and QNB Group Announce Strategic Global Payments Partnership

DOHA, Qatar – Qatar Airways and QNB Group have entered into a strategic global payments partnership that brings together the international reach and capabilities of two of Qatar’s most recognised institutions.

The collaboration will integrate QNB’s payment acceptance expertise with Qatar Airways’ digital sales channels to support secure, efficient and seamless transactions for customers across the airline’s global network.

The partnership agreement was signed by Qatar Airways Group Chief Executive Officer, Hamad Al-Khater, and Group Chief Executive Officer of QNB Group, Abdulla Mubarak Al Khalifa, in the presence of senior representatives from both organisations.

The collaboration reflects a shared commitment to innovation, resilience and the continued development of Qatar’s digital payments ecosystem. It also demonstrates

how leading Qatari institutions can combine complementary strengths to support secure, scalable and globally connected commerce.

With both organisations operating across international markets, the partnership will support cross-border commerce and strengthen the infrastructure of digital transactions across Qatar Airways' global sales network.

Under the partnership, QNB Group will process digital payments for Qatar Airways' e-commerce transactions, while both organisations work together to enhance transaction visibility, operational efficiency and the overall payment experience across the airline's digital sales channels.

The arrangement combines Qatar Airways' global customer reach and digital commerce platform with QNB Group's capabilities and payments expertise.

Qatar Airways Group Chief Executive Officer, Hamad Al-Khater, said: "As the aviation industry continues to evolve, Qatar Airways remains focused on building the digital capabilities required to support a modern, agile and globally connected business. Our partnership with QNB Group represents an important step in that journey, enabling us to further enhance the technology and financial infrastructure that underpins our operations. By combining our respective strengths, we are advancing our digital transformation agenda, increasing efficiency across our ecosystem and reinforcing our position as one of the world's leading digitally enabled airlines."

Commenting on the partnership and its broader significance, Group Chief Executive Officer of QNB Group, Abdulla Mubarak Al Khalifa, said: "This partnership reflects QNB's continued focus on building globally connected financial capabilities rooted in Qatar. By combining QNB Group's payments expertise with Qatar Airways' international reach, we are strengthening the infrastructure required to support secure, scalable and seamless digital commerce, while contributing to the continued evolution of Qatar's digital economy."

“It further reinforces QNB’s position as a leading payments innovator with a growing international footprint and the capabilities to support commerce across global markets. The Group continues to invest in next-generation acquiring capabilities, e-commerce infrastructure, payment technologies and advanced payment security frameworks the collaboration creates a powerful platform capable of supporting growing digital transaction volumes while delivering a secure, reliable, and frictionless payment experience for customers worldwide.”

Beyond payment processing, the partnership establishes a framework for continued collaboration across digital commerce, customer experience, emerging technologies, and evolving payment solutions. Both organisations will explore opportunities that support their shared international ambitions, while responding to the evolving needs of travellers.

About QNB

QNB Group is a leading financial institution in the Middle East and Africa and one of the most valuable banking brands in the region. Present in more than 28 countries across Asia, Europe and Africa, it offers tailored products and services supported by innovation and backed by a team of over 31,000 professionals dedicated to driving banking excellence worldwide.

www.qnb.com

About Qatar Airways

A multiple award-winning airline, Qatar Airways continues to be synonymous with excellence, receiving for the 13th time Skytrax's 'World's Best Business Class' award, and the 'World's Best Business Class Airline Lounge' for the eighth time. As the leading connector in the region, Qatar Airways is now the 14-time winner of the 'Best Airline in the Middle East' award. The airline has advanced its services across the Middle East this winter season, increasing its daily flights by 14 per cent.

Along with continuing to retain its 5-Star Airline Rating, Qatar Airways has received a global-first recognition of the 'World's Best Onboard Wi-Fi' by Skytrax this year. The accolade recognises Qatar Airways' Starlink connectivity rollout on over 150 widebody aircraft, connecting more than 25 million passengers to date with up to 340 daily Starlink-enabled flights. Globally, Qatar Airways remains the unprecedented nine-time winner of Skytrax 'World's Best Airline' title.

This winter, Qatar Airways will fly to over 170 destinations worldwide, connecting through its Doha hub, Hamad International Airport. The airport has been previously recognised as the 'Best Airport in the Middle East' for 11 consecutive years, as well as 'World's Best Airport Shopping' for the third year in a row by Skytrax. Hamad International Airport has previously been named the 'World's Best Airport' by Skytrax three out of the past six years.

Qatar Airways received the 2025 Platinum performance recognition by Cirium, the leading aviation analytics organisation, for its reliability and operational performance. The recognition is a testament to the airline's unwavering commitment to providing seamless and proven operations as part of its award-winning passenger experience.

Qatar Airways was the first Airline in the Middle East to be certified to the highest level of IATA's Environmental Assessment (IEnvA) programme, based on recognised environmental management system principles, including the ISO 14001. As an inaugural signatory to the Buckingham Palace Declaration in March 2016, Qatar Airways became

the first airline globally to be certified to the industry standard for the prevention of illegal wildlife trafficking in aviation.

For further information, visit [qatarairways.com](https://www.qatarairways.com) or the Qatar Airways mobile app.

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