

GOGLA and AMDA Announce Strategic Collaboration to Accelerate Energy Access

Global off-grid solar association and Africa's leading minigrid industry body partner to strengthen collective influence and call on governments to make National Energy Compacts investable



▲ AMDA, the Africa Minigrid Developers Association, and GOGLA, the global off-grid solar association, sign a strategic collaboration agreement at Africa Energy Forum 2026

Cape Town, 18 June 2026

GOGLA, the global off-grid solar association, and the Africa Minigrid Developers Association (AMDA) today announced a formal Collaboration Agreement, aligning the two leading industry associations representing the off-grid solar (OGS) and distributed renewable energy (DRE) sectors. Signed at the Africa Energy Forum in Cape Town, the agreement establishes a structured framework for coordinated advocacy, market intelligence, and policy engagement at a defining moment for energy access across Africa.

Off-grid solar and DRE solutions have the potential to deliver nearly half of Mission 300's target to connect 300 million people to electricity by 2030. [GOGLA's analysis of National Energy Compacts](#) finalised as of January 2026 found that OGS and DRE solutions could connect more than 127 million people, supported by over \$39 billion in targeted investment. Translating that potential into delivery requires the kind of coordinated, evidence-led sector representation that this collaboration is designed to provide.

"By formalising our collaboration with AMDA, we are combining GOGLA's global policy reach and Mission 300 Private Sector Council engagement with AMDA's leadership as Africa's key minigrid industry platform. Together, we can speak with greater authority, reduce duplication, and direct our collective resources where they will have the most impact."

Sarah Malm, Executive Director, GOGLA

A structured framework for shared priorities

The Collaboration Agreement maintains the full independence of each organisation while establishing clear channels for joint work.

Areas of collaboration include:

- Coordinated policy dialogue with governments, financiers, and global institutions
- Aligned sector messaging and joint advocacy across shared priorities
- Joint technical workstreams, including Productive Use of Energy and ESG
- Content creation for specific sessions at the [Global Off-Grid Solar Forum & Expo](#) in Kigali (October 27–29)

"AMDA and GOGLA have long recognised that the scale of Africa's energy access challenge requires deliberate coordination. This partnership reflects a shared commitment by AMDA and GOGLA to align our strengths, amplify the voice of the industry, and ensure that policymakers, investors, and development partners have access to the evidence and market insights needed to accelerate deployment. AMDA brings direct relationships with developers and operators across 30 African countries, as well as deep engagement with regulators and policymakers who are shaping the conditions for investment and deployment on the ground. GOGLA brings global convening power and engagement with international stakeholders. Combined, we are better placed than ever to ensure that Mission 300 delivers at the pace and scale the continent needs."

Olamide Niyi-Afuye, Chief Executive Officer, AMDA

A joint call to governments and financiers

Alongside formalising their collaboration, GOGLA and AMDA are issuing a joint call to governments and development finance institutions to make Mission 300 National Energy Compacts genuinely investable. GOGLA's compact analysis and AMDA's [17 Actions for Minigrids](#) point to a consistent set of structural barriers across markets, including regulatory uncertainty and absent concessional capital structures as critical blockers that must be resolved urgently. Without addressing these, private capital cannot flow at the speed or scale that Mission 300 requires.

GOGLA and AMDA are calling on governments and institutions to prioritise three areas:

1. Make compacts investable

- Disaggregate electrification targets by technology to clarify the roles of grid, minigrid, and off-grid, enabling aligned investment and delivery
- Publish clear, time-bound electrification plans so the private sector understands where grid expansion is occurring, reducing risk and avoiding stranded investments

- Define grid-off-grid coordination frameworks with clear rules for grid arrival and service continuity
2. Establish predictable financing frameworks
 - Strengthen and scale results-based financing as a core delivery instrument
 - Commit multi-year subsidy envelopes to give companies the planning certainty needed to invest
 - Align public financing instruments with private-sector delivery models
 3. De-risk capital at scale
 - Expand access to local currency financing
 - Deploy guarantees and blended finance more systematically
 - Create clear pathways to crowd in institutional capital

GONGLA and AMDA will continue to engage governments, financiers, and development partners on these priorities through joint policy dialogue, sector convenings, and their respective institutional relationships throughout 2026 and beyond.

About GONGLA

GONGLA is the global off-grid solar association. We represent the leading organisations delivering clean, affordable energy to underserved communities worldwide. We bring together companies, investors, governments and partners to grow the off-grid solar sector and reach the people who need energy most. Drawing on our data and insights on market trends and best practices, we inform policy and investment decisions and advocate for the conditions needed to scale. Off-grid solar solutions are already improving the lives of more than 560 million people worldwide, powering homes, businesses, farms, schools and clinics. GONGLA and our members are building on this progress to Power 1 Billion Lives Now. Learn more at gogla.org.

About AMDA

Africa Minigrid Developers Association (AMDA) is the pan-African industry association representing private sector minigrid developers and allied partners, working to make

Africa's minigrid market investable, scalable, and central to universal energy access. As the unified voice of the sector, AMDA advances the policy, regulatory, and financial conditions for sustainable growth, leveraging sector intelligence, targeted advocacy, capital facilitation, and high-impact convening to accelerate scale and position minigrids at the heart of Africa's electricity and development goals. Learn more at africamda.org.

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