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Cessna veteran O'Bannion named regional vice president of Sales for Midwest and Canada

Cessna Aircraft Company, a Textron Inc. (NYSE: TXT) company, today announced Lannie O'Bannion as its regional vice president of Sales for the Midwestern U.S. and Canada. Based in Wichita, O'Bannion will report directly to Kriya Shortt, senior vice president of Sales, and will be responsible for representing the broad range of Citation products to customers.

Most recently, O'Bannion served as business leader for Cessna's Caravan product line, during which time he achieved multiple years of product growth in a challenging market. Since starting his career with Cessna in 1995, O'Bannion has gained broad experience with the Citation product line and demonstrated proven leadership capabilities by advancing through a variety of customer-focused positions within the Citation team and throughout Cessna.

"I'm thrilled to have Lannie join the sales leadership," said Shortt. "His extensive understanding of our products, customers and company uniquely positions him to provide strategic vision and leadership to his team and ensure Cessna is meeting customer needs."

"It's an outstanding opportunity to step into this new role and empower a team to act not only on Cessna's behalf, but on the customer's behalf as well," said O'Bannion. "We pride ourselves on manufacturing and delivering aircraft that exceeds customer expectations. Delivering on the Cessna promise is what we are here to do, and I'm happy to be able to lead a team that delivers on that every day."

A key focus under Shortt's leadership has been continued growth of Cessna's global sales force. O'Bannion joins the worldwide sales leadership team with more than 100 years of combined experience at Cessna, comprised of Bob Gibbs, Latin America; Bill Harris, Asia-Pacific; Tom Perry, Europe, Middle East, Africa, Rob Scholl, North America, Eastern U.S. and Henry Yandle, North America, Southwest/Western U.S.

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