



Oaklins



Well-established all-in-one SaaS-solution for the automotive industry

DEAL NEWS | TMT

HELIOS AUTO, THE DANISH SOFTWARE COMPANY SPECIALISED IN ALL-IN-ONE MANAGEMENT SOLUTIONS FOR THE AUTOMOTIVE INDUSTRY IN THE NORDICS, HAS BEEN ACQUIRED BY TOTAL SPECIFIC SOLUTIONS (TSS).

Helios Auto was founded in 1993 and is headquartered in Copenhagen, Denmark, with an additional office in Verdal, Norway. Helios Auto is a Danish SaaS company with a leading position in the automotive vertical, servicing more than 1,500 auto repair shops and car dealerships in the Nordics. The Helios software is a complete integrated IT

platform that supports the management of daily operations for auto shops and adjacent segments in the automotive aftermarket.

Helios software facilitates all aspects of the modern auto shop, including CRM, employees, car sales and purchases, booking, time recording, damage assessment, management of finances, accounting etc.

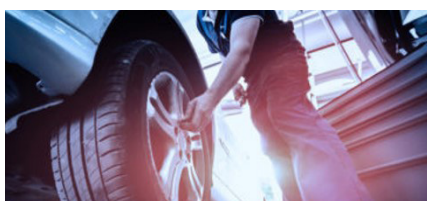
The solution is easily scalable and can be customised individually according to the needs of the specific customer. It supports small businesses as well as large automotive corporations. Helios has an extensive list of integrations with car

brands and suppliers, wholesalers and financial solutions.

Total Specific Solutions (TSS) is a leading European provider of IT business solutions and consists of independent business units that deliver products and services to their specific vertical market segments. The acquisition of Helios' further strengthens TSS's position in the Nordic Automotive vertical.

Deal team

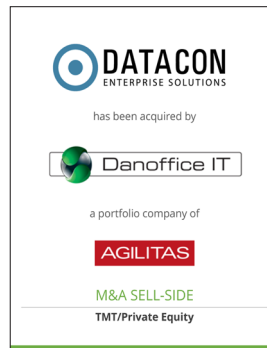
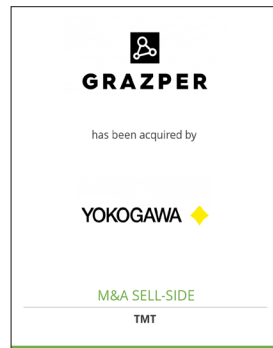
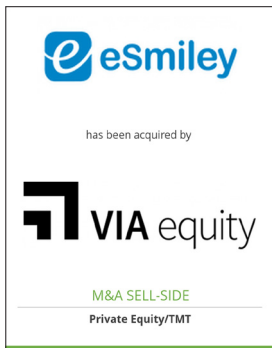
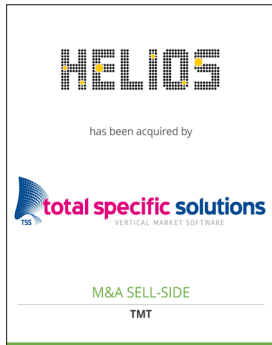
Oaklins was engaged by the owners of Helios Auto as strategic and financial advisor in this transaction.



“Operating Helios for the past 30 years we never considered finding a new home for our great company. Oaklins assisted throughout the process, demonstrated a solid understanding of and experience from our industry, and was excellent in uncovering and conveying the unique characteristics of Helios in the process. This effort as well as gathering the group of stakeholders has put us in a great position enabling Helios to operate on a larger scene. With Oaklins, we are confident that we have found the right long-term home for Helios.”

HENRIK SIVERTSEN & CARSTEN THUNE, CO-FOUNDERS – HELIOS AUTO

Decades of experience behind the success of these deals



“It has been a privilege working with the Helios team. Helios has established itself as a strong vertical software solution provider by continuous development and adoption of new technologies throughout 3 decades. Helios is ideally positioned to continue to address market opportunities, and we look forward to follow the company’s continued success.”

FLEMMING EGTVED,
PARTNER
– OAKLINS DENMARK

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✉ **FLEMMING EGTVED**
Partner
+45 26 27 27 14
f.egtved@dk.oaklins.com



✉ **MIKKEL ULSTRUP**
Manager
+45 20 64 67 09
m.ulstrup@dk.oaklins.com



✉ **CHRISTOFFER MOE**
Associate
+45 60 84 26 21
c.moe@dk.oaklins.com

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