

Oaklins

A crisp AI vision driving expansion

DEAL NEWS | TMT

THE SHAREHOLDERS OF GRAZPER TECHNOLOGIES HAVE SOLD THE COMPANY TO YOKOGAWA ELECTRIC CORPORATION.

Grazper Technologies was founded in 2015 and has advanced into an artificial intelligence (AI) software development power-house based in Copenhagen, Denmark, with highly motivated engineers, software developers and computer scientists. Grazper has developed a platform to build full stack proprietary real-time 3D vision solutions using embedded AI. The platform can support networks of installed cameras and embed intellectual property into edge devices for intelligent machine

vision applications. The solution, in its current form, facilitates automatic monitoring of cars, cyclists or pedestrians, with the purpose of smoothing traffic flow or creating automated behavioral customer analysis in supermarkets – using cameras that stream video directly to an external location for manual or automatic analysis.

Founded in 1915, Yokogawa is a leading provider of industrial automation and test and measurement solutions. Combining superior technology with engineering services, project management, and maintenance, Yokogawa delivers field proven operational efficiency, safety, quality, and reliability. The industrial

automation business provides vital products, services and solutions to a diverse range of industries, including oil, chemicals, natural gas, power, iron and steel, and pulp and paper. With its innovation business, the company also aims to radically improve productivity across the pharmaceutical and food industry value chains. Yokogawa has a global network of 113 companies spanning 60 countries and generating US\$3.6 billion in sales in 2018.

Deal team

Oaklins' team in Denmark acted as strategic and financial advisors to the sellers in this transaction.



“Before presented by Oaklins, we didn’t know Yokogawa with their impressive track-record and strategic ambition to enter the AI field. Becoming a center of excellence for their global operations from our Copenhagen base is very appealing to us, and if it hadn’t been for Oaklins’ global access and seamless execution, we wouldn’t have been in this extremely exciting situation.”

THOMAS JAKOBSEN – CEO & CO-FOUNDER, GRAZPER

Decades of experience behind the success of these deals

GRAZPER

has been acquired by

YOKOGAWA ◆

M&A SELL-SIDE
TMT

HAWK-EYE INNOVATIONS

has been acquired by

Sony Professional Solutions

M&A SELL-SIDE
TMT

Bluestreak

has been acquired by

espial

M&A SELL-SIDE
Private Equity/TMT

magellium

has sold a majority stake to

artal
there's a connection

M&A SELL-SIDE
Aerospace & Defense/Industrial Machinery & Components/TMT

GraphPad Software

has completed a majority recapitalization with

INSIGHT VENTURE PARTNERS

M&A SELL-SIDE
TMT

RAP International

has been acquired

YOKOGAWA ◆

M&A SELL SIDE
TMT

“We needed someone to manage the sales process from start to finish, and bringing Oaklins on board as strategic and financial advisor brought an international outlook to the table that completely changed the game.”

IRFAN GOANDAL
PARTNER, PROMENTUM
EQUITY PARTNERS

Deep local roots, **global commitment**

Our extensive record of both domestic and cross-border M&A deals in the mid-market stretches over many critical industries. Whether you want to acquire or sell a business, our collaborative approach can help bridge your ambitions with world-class opportunities.



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OAKLINS HAS CLOSED 1,007 TRANSACTIONS IN TECHNOLOGY, MEDIA & TELECOMMUNICATIONS

Oaklins is the world's most experienced mid-market M&A advisor, with over 850 professionals globally and dedicated industry teams in 45 countries worldwide. We have closed over 1,700 transactions in the past five years.

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