

# Salesbox CRM partner up with Amazon

Award winning Salesbox CRM just launched on Amazon Business market. Amazon Business is a marketplace on Amazon.com that gives businesses of all sizes access to products in a shopping experience built for businesses.

Amazon will resell Salesbox to their american customers. This is an important step in Salesbox strategy in establishing the company on the American market.

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## ABOUT SALESBOX

[www.salesbox.com](http://www.salesbox.com)

Salesbox is the #1 predictive and mobile CRM. Salesbox makes it easy to collaborate with both colleagues and customers and provides a unique way of applying dynamic and flexible sales processes.

Salesbox makes sure you focus on the right activities, guides you to your sales target and gives you more accurate sales forecasts than any other CRM.

### **About Salesbox**

*We believe that sales is all about people, numbers and focus.*

*Salesbox provide the world with solutions that makes people successful in sales by encouraging to go beyond the expected boundaries.*

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## SALESBOX IN A NUTCHELL

- **SMART GUIDANCE**

Salesbox adapts to your behaviour and performance to guide you to the sales target.

- **DYNAMIC PROCESSES AND ACCURACY**

- Get accurate sales forecasts with dynamic and multiple processes with focus on activities.

- **COMMUNICATION**

Call and email with Salesbox to get complete tracking of your customer communication.

- **LEAD GENERATION**

Built in marketing automation generates leads automatically from emails & social media.

- **MOBILE COLLABORATION**

Delegate tasks & leads directly to colleagues or open ticket lists. Ask for help if you get stuck.

- **GAMIFICATION**

Get encouraged to reach activity & sales targets. Compete against yourself & your colleagues.

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### GET SMART GUIDANCE

Salesbox helps you focus on the right activities. Salesbox guides you on what to do and prioritize. Salesbox also proactively helps you to understand the gap to your target, so you never again need to worry about what it takes to reach your sales target.

### *ADAPTS TO YOU*

Salesbox is intelligent and learns your individual and company numbers over time, creates tailor-made proactive guidance and forecasts, and analyses your individual situation, just for you. Salesbox is the guiding sales solution that automatically adapts to your and your company's unique performance history and situation.

### GET THE #1 PIPELINE VIEW

With Salesbox pipeline view you quickly get an overview of your pipeline. You see all opportunities grouped by sales processes. Easily check the done activities and know how you are doing.

### *GET AN EASY AND EFFECTIVE OVERVIEW*

In the pipeline view, your deals are grouped and displayed by your different sales processes and checked activities. This clearly shows how individuals, units and the whole

### GET ACCURATE SALES FORECASTS

Salesbox takes the guess work out of sales and lets you focus on the activities that lead you to closure. We automatically generate progress for each opportunity, based on which activities have been completed. This generates a uniform sales forecasting and other types of reports.

### *DON'T CHANGE STATUS, CHECK ACTIVITIES!*

Traditional processes work well for a static environment like a factory production line, where you have 100% control from start to finish and need to move forward in a pre-defined order. In sales it does not, since it's a dynamic environment. Moving the entire opportunity from one stage to another does not give you the needed accuracy in your forecasts. To give you accurate forecasts Salesbox allows you to focus on the activities needed to win a deal, not force you to do them in a pre-defined order.

### ADD ONS AND INTEGRATIONS

Salesbox is built for a seamless workday where it's easy to focus on the business and not administration. We have created an ecosystem of other useful business tools that Salesbox is integrated with. Together with the ecosystem we offer a complete business solution to manage all parts of your business.

Get your information automatically updated between Salesbox and other systems to manage Contacts, Calendars, Emails, Documents, Tasks, Leads, Invoices, Deals, Forecast data etc. All available on both mobile devices and web.

Salesbox is also a truly mobile solution, built for the modern mobile business person who wants to stay informed

and get active support 24/7. With Salesbox you have access to 100% of the functionality of your mobile device.

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