

# Farming families front regional recruiting drive

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## SUMMARY

*Two Mallee farming families are among the public faces of a campaign to bring more skilled professionals to north-west Victoria.*

**T**wo Mallee farming families are among the public faces of a campaign to bring more skilled professionals to north-west Victoria.

Swan Hill-based business Dodgshun Medlin today (August 1) launched a new look website, a new suite of integrated services and announced a drive to recruit 50 new team members at its offices across regional Australia.

Among the clients featured in the campaign are father and son grain growers Garry and Anthony Bibby, of Berriwillock, and Jeff and Gae Dalton, who produce premium grade bagged lucerne chaff at Pental Island.

Dodgshun Medlin Managing Partner Ian Dodgshun said the company was expanding to meet rapid growth in demand for its financial, business development, wealth improvement and agronomic services across the Victorian and SA Mallee – and much further afield.

Mr Dodgshun said it was time to convince many more highly skilled professionals to make their next career move with Dodgshun Medlin.

“We have a commitment to regional Australia,” he said.

“Relationships are everything, and that’s part of the uniqueness of living in the country. We don’t ever view people as just ‘a client’. They’re people we enjoy working with and want to see succeed.

“We believe in country people and support local communities and we want to build up a workforce of both newly qualified and experienced professionals who will help us continue to deliver services of the highest standard.

“We need everyone from senior tax advisors and agronomists to support staff who make our team and clients feel valued. We also want these people to become part of the community and contribute.

“To do this we must accept the challenge of being bolder and more willing to openly share our story and some of the great success stories we have helped our clients achieve.”

Those stories include Garry Bibby, who wasn't one of the first Mallee farmers to adopt minimum tillage.

After decades of running sheep and growing cereal crops through drought, flood and dust storms, Mr Bibby knew there had to be a better way. But he wanted evidence, so he watched the paddocks of those who took the advice of Dodgshun Medlin's agricultural specialists on no till and continuous cropping.

“Their crops came up and flourished and mine didn't,” he said. “That was enough. So I went to Dodgshun Medlin for advice and haven't looked back since.”

Mr Bibby said Dodgshun Medlin's financial advisors also had helped him develop the farm as a business, acquire more land, grow new crops and bring his son Anthony into the big picture.

The Daltons started Kiambra Stock Feeds on a small scale when they set up a chaff mill on their Pental Island farm in 1991. Demand skyrocketed and their premium grade bagged lucerne chaff is now highly prized by racing stables and pony clubbers in Brisbane, Sydney and Melbourne.

The Daltons attribute the success of their business to a combination of hard work and sound financial advice from Dodgshun Medlin.

“Over the years I've had a lot of ideas, but I don't go ahead with anything that I can't convince my accountant of,” Mr Dalton said. “They provide another perspective and keep us accountable to our long-term goals.”

More information is available at [dodgshunmedlin.com.au](http://dodgshunmedlin.com.au)

(Ends)

CAPTION: Kiambra Stock Feeds co-owner Jeff Dalton produces premium grade bagged lucerne chaff that is highly prized by racing stables and pony clubbers in Brisbane, Sydney and Melbourne.



## Dodgshun Medlin website

<http://dodgshunmedlin.com.au>

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### IMAGES



### SPOKESPEOPLE



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### ABOUT DODGSHUN MEDLIN

**Dodgshun Medlin** is a generations-deep provider of holistic business management, wealth creation, agronomy services and accountancy guidance to the Victorian & South Australian Mallee & Wimmera Regions.



## Dodgshun Medlinpressroom

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