

Ron Averett Named President and CEO for USA and Canada at Electronic Bill Delivery and Payment Leader AcceptEmail

Sees North American Marketplace Eager to Embrace AcceptEmail's Convenient, Simple, Disruptive Technology

NEW YORK - August 18, 2015 – [AcceptEmail](#) has named veteran payments industry executive Ron Averett as president and CEO for the United States and Canada. He will oversee AcceptEmail's sales and business development from the company's Manhattan office, which opened on May 6.

Averett said that AcceptEmail stands a great chance to bring to America the same high level of success that it has enjoyed in Western Europe, where the company is the market leader for consumer remittances. AcceptEmail holds a 95% market share in the Netherlands, its home country, and has more than 600 corporate clients.

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— Ron Averett

Riding the Wave from Europe to America

America is rapidly catching up to Europe in its development as a highly mobile, digitally savvy society, Averett notes. [AcceptEmail's Software-as-a-Service](#) was a perfect fit for the needs of European consumers, who preceded their American counterparts by about five years in their full adoption of mobile phones and associated technology, including mobile payments.

“AcceptEmail came to America at exactly the right time,” said Averett. “They caught the trends towards mobile payment methods in Europe. Now the American consumer is ready for, and is demanding more and more, the features and functions in bill payment that only AcceptEmail offers. That includes the ability to make payments at any time and from anywhere, with no burdensome re-keying of information and with real-time confirmation of payments executed.”

Rapid Deployment Capability Poses a Formidable Challenge to Competitors

Averett has been a payments professional since his first banking job with Citi back in 1980. He

has served as president and CEO of Princeton eCom and Softgate Systems. He has also been on the board of directors at BillTrust, Andera, and Motionsoft.

While AcceptEmail's bill delivery and payment experience holds tremendous appeal for consumers – especially those of the coveted [Millennial Generation](#) – Averett points out that the company's technology brings even more substantial and tangible benefits to the companies that deploy it.

“In all my experience with payments software and systems, I've never encountered one that can be integrated so easily and rapidly into a company's IT infrastructure. AcceptEmail obviously invested a great deal of time and expertise in developing the system's back end. Instead of the six to nine months that deployments usually require, AcceptEmail can be up and running in a couple of weeks.

“This is tremendous news for billers. It is a great example of what everyone is always looking for – a truly disruptive technology,” stated Averett.

[Peter Kwakernaak, CEO of AcceptEmail](#), concurred, stating that the proprietary tooling designed by the company's engineers enables AcceptEmail to quickly transform any file format onto the company's platform. They also went further and automated all other steps in the implementation process.

“We are a SaaS company, so our goal is to take away all potential hurdles in the implementation that prevent the customer from sending AcceptEmails. Only when those emails go out do we start making money. That's why it is neither our intention nor our business model to spend a lot of time or to earn a lot of dollars by keeping our people occupied in implementation projects,” said Kwakernaak.

A Busy Autumn Ahead, Building on Early Enthusiasm in the American Payments Market

Averett joins AcceptEmail just in time to accompany Kwakernaak and the AcceptEmail team in spreading the word at several prestigious industry events during the upcoming months.

AcceptEmail has been asked to demonstrate its capabilities at [Finovate Fall 2015](#) in New York on September 16-17.

The company has also been named a finalist in the Most Innovative Non-Financial Institution Category at the 2015 [BAI-Infosys Finacle Global Banking Innovation Awards](#). The award winners will be announced at the Bank Administration Institute's [Retail Delivery 2015 Conference and Expo](#) in Las Vegas. October 13-15.

According to BAI, the award category “recognizes outstanding achievements by organizations that stand out from its competitors, present innovative solutions and helps set industry trends.”

AcceptEmail will also return to Vegas October 25-28 to take part in [Money2020](#).

On July 28, the company announced a [partnership with PayWithMyBank](#) whereby AcceptEmail payments may be made directly from the consumer’s checking account via Verified ACH. PayWithMyBank already enables approximately 90% of US online banking customers to use its service.

AcceptEmail also recently inked its [first reseller agreement](#) in the United States. EBP LLC of Riviera Beach, Florida, will focus on AcceptEmail sales to billers in the property management, energy and financial services sectors.

ABOUT ACCEPTEMAIL

[AcceptEmail](#) is the easiest way to receive and pay bills and reminders for consumers and SMEs. Rather than a notification to log in to a biller portal, customers receive real-time payment requests via various messaging solutions: email, mobile, QR code or social media. In a few clicks, bills can be paid directly from the inbox, using online or mobile payment methods. No manual data (re)entry is involved, and the customer does not need to register or log-in. Customers experience more convenience, with fewer steps to take and with real-time updates that show the current status of the bill in the message itself.

AcceptEmail is the market leader for consumer remittances in Western Europe, serving approximately 600 clients. IntelligentHQ.com named the company one of [Europe’s 50 Hottest FinTech Companies](#) in 2014. Headquartered in Amsterdam, AcceptEmail has offices in Belgium, Germany, the UK, and [its recently opened \(May 2015\) location in New York](#).



AcceptEmail pressroom

