**Nomadesk reports profitable first quarter 2013**

The Belgian cloud software company saw a 40% growth in turnover in 2012
and ended the first quarter of 2013 with a profit.

Belgium, Sint-Martens-Latem, Friday 17 May 2013 – Belgian technology firm Nomadesk has announced that it is continuing to maintain its growth. The company, which came in 16th place on the Deloitte Technology Fast 50 last year, reported turnover growth of just over 40% in 2012. In addition, the first quarter of 2013 ended with a profit and the outlook remains positive. Nomadesk is not releasing absolute figures for the time being, but the trend is what really matters.

As the developer of the cloud software of the same name, Nomadesk caters to the growing demand from businesses for a simple and secure solution to share business documents and make them accessible from mobile devices.

Nomadesk focuses on indirect sales through regional resellers and strategic partners, building commercial partnerships with companies like French telecom operator SFR (which has launched SFR Sync), and US-based RES Software (which launched RES HyperDrive in the middle of last year, based on the Nomadesk technology).

“*Nomadesk is a textbook example of how to achieve success in a market where the market leader gives away the product for free*", they say at Nomadesk.

“*The key lies in our indirect product strategy, which enables us to whitelabel the Nomadesk software[[1]](#footnote-1)  and install it in private data centres. The worldwide success of cloud services such as Dropbox, reinforced by the BYOD[[2]](#footnote-2) trend, ensures that businesses and providers are looking for similar solutions. However, the European privacy framework calls for caution, which means that 'Private Cloud' installations are gaining ground. Fortunately, our Nomadesk technology supports that*", says Filip Tack, CEO and co-founder of Nomadesk.

In Belgium, Nomadesk works for customers including Telenet (under the "*Hostbasket Nomadesk*" brand name) and Combell (under the "*File Base*" brand name) and employs some 60 active partners and distributors.

**About Nomadesk**

Nomadesk is a leading developer of cloud software for sharing and synchronizing electronic documents, allowing predominantly business users to open, share, synchronize and secure files from anywhere – online and offline.

Nomadesk mainly targets service providers and large companies (250+) which usually offer the Nomadesk solution to their customers and employees under their own brand name.

In 2012, Nomadesk was one of the Deloitte Technology Fast 50 and one of the Red Herring Global Top 100 finalists.

The technology firm has its [headquarters](http://maps.google.com/maps/place?cid=4482741795496598183&q=Xavier+de+Cocklaan+66,+Sint-Martens-Latem,+Vlaams+Gewest&hl=nl) near Ghent, Belgium. The Nomadesk software can be easily downloaded and installed via [www.nomadesk.com/download/](http://www.nomadesk.com/download/), with a free 14-day trial period.

For more information, please visit [www.nomadesk.com](http://www.nomadesk.com) or [Like Nomadesk](http://www.facebook.com/Nomadesk).

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1. Offering the Nomadesk solution under your own brand name [↑](#footnote-ref-1)
2. Bring Your Own Device [↑](#footnote-ref-2)